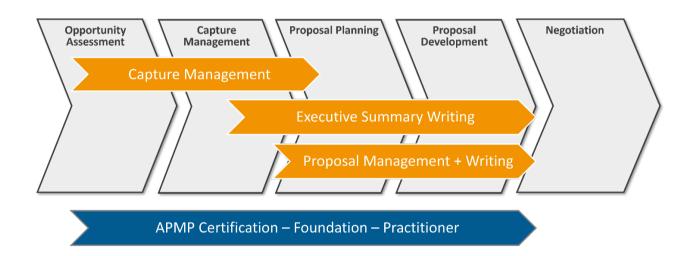


# BidBox TRAINING SCHEDULE Q4-2025

**Including APMP Certification Program 2025** 



## **Summary**

BidBox is a Business Consulting and Training company. Providing Proposal Support, Webinars, Workshops, Trainings and Certification required to enable new business for customers.

## **APMP Certification**

APMP Accredited Training Organisation (ATOs) – train and enable proposal professionals to successfully take APMP Exams via APMG. Furthermore, BidBox® is authorized to work also as Examiner under the rules of APMG©.

Detailed overview of all APMP Certification Training Courses and Workshops are issued in a separate document.



Version: v2-04.08.2025



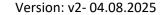
## **Type of Training**

Code	Title	<b>Duration</b> -	Provider	
		Days		
CM	Capture Management	1	BidBox GmbH	
ES	Executive Summary	1	BidBox GmbH	
WPP	Writing Professional Proposals (Mgt+Writing)	1	BidBox GmbH	
PT	Public Tender Germany Workshop	3 hours	BidBox GmbH	
BC	Proposal Development Boot-Camp (CM, ES, PP)	3	BidBox GmbH	
APMP-W	APMP Certification Introduction Webinar	1 hour	BidBox GmbH	
APMP-CF	APMP Foundation Certification Workshop	1	BidBox GmbH	
APMP-CP	APMP Practitioner Certification Workshop	1	BidBox GmbH	
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH	
BD	BD-CMM – Business Development Framework	1	BidBox Consulting GmbH	

## Period: Q4 – Year 2025

W	09-2025				Comments
37	10.09.2025	We	PT	Online	(3 hours)
38	15.09.2025	Мо	CM	Online	Boot-Camp BC
38	16.09.2025	Tue	ES	Online	Boot-Camp BC
38	17.09.2025	We	WPP	Online	Boot-Camp BC
39	24.09.2025	We	APMP-W	Online	Free Webinar (1Hour)
39	26.09.2025	Fr	APMP-CF	Online	
	10-2025				
41	08.10.2025	We	PT	Online	(3 hours)
42	13.10.2025	Мо	CM	Online	Boot-Camp BC
42	14.10.2025	Tue	ES	Online	Boot-Camp BC
42	15.10.2025	We	WPP	Online	Boot-Camp BC
43	22.10.2025	We	APMP-W	Online	
43	24.10.2025	Fr	APMP-CF	Online	
	11-2025				
46	10.11.2025	We	PT	Online	3 hours
47	17.11.2025	Мо	CM	Online	Boot-Camp BC
47	18.11.2025	Di	ES	Online	Boot-Camp BC
47	19.11.2025	Mi	WPP	Online	Boot-Camp BC
48	26.11.2025	Mi	APMP-W	Online	Free Webinar (1Hour)
48	28.11.2025	Fr	APMP-CF	Online	

## **Learning Modules**





In addition, BidBox provides Self-Paced-Learning Modules available on BidBox LMS.

→ https://bidbox.talentlms.com/

This Learning Modules will **not** replace a live online/onsite qualified training. It is an additional option to get familiar with the different competence areas APMP Certification.

- Additional dates for following periods will be issued at the right time in advance.
- Dedicated Coaching and Training can be provided on request.
- BidBox webinars, trainings, certification follow global best practices.

All our services are related to a professional Business Development, Sales and Proposal Process.

Customer specific Training and APMP Certifications can be organized on request.

Contact: training@bidbox.org

### **BidBox Trainer**

BidBox webinars, Trainings, workshops and APMP Certification will be moderated and managed by our experienced trainer team:

Hüseyin Özkan

Wolfgang Mildner

Wolfram Seyring

Our trainer are not only senior experts in Capture, Bid & Proposal Management. Each trainer has deep knowledge in several industries like Defense, Space, Rail and Telecommunication, IT. They can apply Best Practice to individual customer segments and business.

### **How to book your Training and Workshop?**

Go to —> BidBox Eventbrite

Or Contact —> training@bidbox.org

## **Our organization**

BidBox<sup>®</sup> is a registered brand. We operate the following companies:

BidBox GmbH

BidBox Pvt. Ltd.

BidBox Consulting GmbH

SEYRING GmbH

Some of our services are also operated by those listed legal companies.