

# BidBox TRAINING SCHEDULE Q2-2025

**Including APMP Certification Program 2025** 



## **Summary**

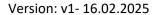
BidBox is a Business Consulting and Training company. Providing Proposal Support, Webinars, Workshops, Trainings and Certification required to enable new business for customers.

## **APMP Certification**

APMP Accredited Training Organisation (ATOs) – train and enable proposal professionals to successfully take APMP Exams via APMG. Furthermore, BidBox® is authorized to work also as Examiner under the rules of APMG©.

Detailed overview of all APMP Certification Training Courses and Workshops are issued in a separate document.







# Type of Training

Code	Title	<b>Duration</b> -	Provider
		Days	
CM	Capture Management	1	BidBox GmbH
ES	Executive Summary	1	BidBox GmbH
PP	Professional Proposals (Management+Writing)	1	BidBox GmbH
PT	Public Tender Germany Workshop	3 hours	BidBox GmbH
BC	Proposal Development Boot-Camp (CM, ES, PP)	3	BidBox GmbH
APMP-W	APMP Certification Introduction Webinar	1 hour	BidBox GmbH
APMP-CF	APMP Foundation Certification Workshop	1	BidBox GmbH
APMP-CP	APMP Practitioner Certification Workshop	1	BidBox GmbH
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH
BD	BD-CMM – Business Development Framework	1	BidBox Consulting GmbH

# Period: Q2 – Year 2025

W	04-2025				Comments
15	09.04.2025	We	PT	Online	(3 hours)
16	14.04.2025	Мо	CM	Online	Boot-Camp BC
16	15.04.2025	Tue	ES	Online	Boot-Camp BC
16	16.04.2025	We	PP	Online	Boot-Camp BC
17	23.04.2025	We	APMP-W	Online	Free Webinar (1Hour)
17	25.04.2025	Fr	APMP-CF	Online	
	05-2025				
19	07.05.2025	We	PT	Online	(3 hours)
20	12.05.2025	Мо	CM	Online	Boot-Camp BC
20	13.05.2025	Tue	ES	Online	Boot-Camp BC
20	14.05.2025	We	PP	Online	Boot-Camp BC
21	21.05.2025	We	APMP-W	Online	
21	23.05.2025	Fr	APMP-CF	Online	
22	26.05.2025	Мо	APMP-CP	Online	NEW
	06-2025				
23	04.06.2025	We	PT	Online	3 hours
24	09.06.2025	Мо	CM	Online	Boot-Camp BC
24	10.06.2025	Di	ES	Online	Boot-Camp BC
24	11.06.2025	Mi	PP	Online	Boot-Camp BC
25	18.06.2025	Mi	APMP-W	Online	Free Webinar (1Hour)
25	20.06.2025	Fr	APMP-CF	Online	
26	23.06.2025	Мо	APMP-FP	Online	Book your EXAM seat

Version: v1- 16.02.2025



# **Learning Modules**

In addition, BidBox provides Self-Paced-Learning Modules available on BidBox LMS.

→ <a href="https://bidbox.talentlms.com/">https://bidbox.talentlms.com/</a>

This Learning Modules will **not** replace a live online/onsite qualified training. It is an additional option to get familiar with the different competence areas APMP Certification.

- Additional dates for following periods will be issued at the right time in advance.
- Dedicated Coaching and Training can be provided on request.
- BidBox webinars, trainings, certification follow global best practices.

All our services are related to a professional Business Development, Sales and Proposal Process.

Customer specific Training and APMP Certifications can be organized on request.

Contact: training@bidbox.org

#### **BidBox Trainer**

BidBox webinars, Trainings, workshops and APMP Certification will be moderated and managed by our experienced trainer team:

Hüseyin Özkan

• Wolfram Seyring

Thomas Moritzer

Wolfgang Mildner

Our trainer are not only senior experts in Capture, Bid & Proposal Management. Each trainer has deep knowledge in several industries like Defense, Space, Rail and Telecommunication, IT. They can apply Best Practice to individual customer segments and business.

# **How to book your Training and Workshop?**

Go to —> BidBox Eventbrite

Or Contact —> training@bidbox.org

## **Our organization**

BidBox<sup>®</sup> is a registered brand. We operate the following companies:

BidBox GmbH

• BidBox Pvt. Ltd.

BidBox Consulting GmbH

SEYRING GmbH

Some of our services are also operated by those listed legal companies.

#### **BidBox GmbH**