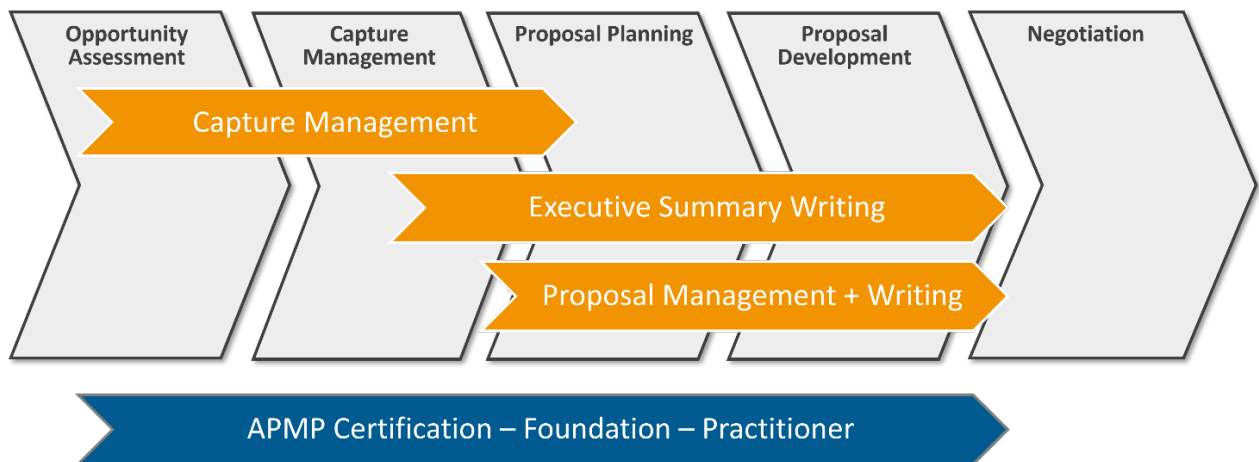




BidBox

TRAINING SCHEDULE Q1-2025

Including APMP Certification Program 2025



Summary

BidBox is a Business Consulting and Training company. Providing Proposal Support, Webinars, Workshops, Trainings and Certification required to enable new business for customers.

APMP Certification

APMP Accredited Training Organisation (ATOs) – train and enable proposal professionals to successfully take APMP Exams via APMG. Furthermore, BidBox® is authorized to work also as Examiner under the rules of APMG©.

Detailed overview of all APMP Certification Training Courses and Workshops are issued in a separate document.



Type of Training

Code	Title	Duration - Days	Provider
CM	Capture Management	1	BidBox GmbH
ES	Executive Summary	1	BidBox GmbH
PP	Professional Proposals (Management+Writing)	1	BidBox GmbH
PT	Public Tender Germany Workshop	0,5	BidBox GmbH
BC	Proposal Development Boot-Camp (CM, ES, PP)	3	BidBox GmbH
APMP-W	APMP Certification Introduction Webinar	1 hour	BidBox GmbH
APMP-CF	APMP Foundation Certification Workshop	1	BidBox GmbH
APMP-CP	APMP Practitioner Certification Workshop	1	BidBox GmbH
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH
BD	BD-CMM – Business Development Framework	1	BidBox Consulting GmbH

Period: Q1 – Year 2025

W	01-2025				Comments
03	13.01.2025	Mo	CM	Online	Boot-Camp BC
03	14.01.2025	Di	ES	Online	Boot-Camp BC
03	15.01.2025	Mi	PP	Online	Boot-Camp BC
03	17.01.2025	Fr	PT	Online	
04	22.01.2025	Mi	APMP-W	Online	Free Webinar (1Hour)
04	24.01.2025	Fr	APMP-CF	Online	
	02-2025				
07	10.02.2025	Mo	CM	Online	Boot-Camp BC
07	11.02.2025	Di	ES	Online	Boot-Camp BC
07	12.02.2025	Mi	PP	Online	Boot-Camp BC
07	14.02.2025	Fr	PT	Online	
08	19.02.2025	Mi	APMP-W	Online	Free Webinar (1Hour)
08	21.02.2025	Fr	APMP-CF	Online	
09	24.02.2025	Mo	APMP-CP	Online	NEW
	03-2025				
12	17.03.2025	Mo	CM	Online	Boot-Camp BC
12	18.03.2025	Di	ES	Online	Boot-Camp BC
12	19.03.2025	Mi	PP	Online	Boot-Camp BC
12	21.03.2025	Fr	PT	Online	
13	26.03.2025	Mi	APMP-W	Online	Free Webinar (1Hour)
13	28.03.2025	Fr	APMP-CF	Online	
14	31.03.2025	Mo	APMP-FP	Online	Book your EXAM seat

Learning Modules

In addition, BidBox provides Self-Paced-Learning Modules available on BidBox LMS.

→ <https://bidbox.talentlms.com/>

This Learning Modules will **not** replace a live online/onsite qualified training. It is an additional option to get familiar with the different competence areas APMP Certification.

- Additional dates for following periods will be issued at the right time in advance.
- Dedicated Coaching and Training can be provided on request.
- BidBox webinars, trainings, certification follow global best practices.

All our services are related to a professional Business Development, Sales and Proposal Process.

Customer specific Training and APMP Certifications can be organized on request.

Contact: training@bidbox.org

BidBox Trainer

BidBox webinars, Trainings, workshops and APMP Certification will be moderated and managed by our experienced trainer team:

- Hüseyin Özkan
- Wolfram Seyring
- Thomas Moritzer
- Wolfgang Mildner

Our trainer are not only senior experts in Capture, Bid & Proposal Management. Each trainer has deep knowledge in several industries like Defense, Space, Rail and Telecommunication, IT. They can apply Best Practice to individual customer segments and business.

Our organization

BidBox® is a registered brand. All our services are provided under this brand. We operate the following companies:

- BidBox GmbH
- BidBox Consulting GmbH
- BidBox Pvt. Ltd.
- SEYRING GmbH

Some of our services are also operated by those listed legal companies.

BidBox GmbH

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