

## Type of Training

Code	Title	Duration - Days	Provider
OM	Opportunity Management	1	BidBox GmbH
ES	Executive Summary	1	BidBox GmbH
PA	Writing Professional Proposals	1	BidBox GmbH
OA	Public Tender Germany	1	BidBox GmbH
BC	Proposal Development Boot-Camp (OM, ES, PA)	3	BidBox GmbH
APMP-F	APMP Foundation Certification Prep. Workshop	1	BidBox GmbH
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH
BD	BD-CMM – Business Development Framework	1	BidBox GmbH

## Period: Q4 – Year 2023

10-2023				Comments
17.10.2023	Di	OM	Online	Boot-Camp
18.10.2023	Mi	ES	Online	Boot-Camp
19.10.2023	Do	PA	Online	Boot-Camp
20.10.2023	Fr	OA	Online	
26.10.2023	Do	APMP-F	Online	
11-2023				
21.11.2023	Di	OM	Online	Boot-Camp
22.11.2023	Mi	ES	Online	Boot-Camp
23.11.2023	Do	PA	Online	Boot-Camp
24.11.2023	Fr	OA	Online	
30.11.2023	Do	APMP-F	Online	
12-2023				
05.12.2023	Di	OM	Online	Boot-Camp
06.12.2023	Mi	ES	Online	Boot-Camp
07.12.2023	Do	PA	Online	Boot-Camp
08.12.2023	Fr	OA	Online	
14.12.2023	Do	APMP-F	Online	
15.12.2023	Fr	APMP-FP	Online	