

## Type of Training

Code	Title	Duration - Days	Provider
OM	Opportunity Management	1	BidBox GmbH
ES	Executive Summary	1	BidBox GmbH
PA	Winning Proposals – Professionelle Angebote	1	BidBox GmbH
OA	Public Tender Germany	1	BidBox GmbH
BC	Proposal Development Boot-Camp (OM, ES, PA)	3	BidBox GmbH
APMP-F	APMP Foundation Certification Prep. Workshop	1	BidBox GmbH
APMP-FP	APMP Foundation Examination	0,5	BidBox GmbH
BD	BD-CMM – Business Development Framework	1	BidBox GmbH

## Period: Q3 – Year 2023

<b>07-2023</b>				<b>Comments</b>
18.07.2023	Di	OM	Online	Boot-Camp
19.07.2023	Mi	ES	Online	Boot-Camp
20.07.2023	Do	PA	Online	Boot-Camp
21.07.2023	Fr	OA	Online	
27.07.2023	Do	APMP-F	Online	
<b>08-2023</b>				
22.08.2023	Di	OM	Online	Boot-Camp
23.08.2023	Mi	ES	Online	Boot-Camp
24.08.2023	Do	PA	Online	Boot-Camp
25.08.2023	Fr	OA	Online	
31.08.2023	Do	APMP-F	Online	
<b>09-2023</b>				
19.09.2023	Di	OM	Online	Boot-Camp
20.09.2023	Mi	ES	Online	Boot-Camp
21.09.2023	Do	PA	Online	Boot-Camp
22.09.2023	Fr	OA	Online	
28.09.2023	Do	APMP-F	Online	
29.09.2023	Fr	APMP-FP	Online	