



# BidBox<sup>®</sup>

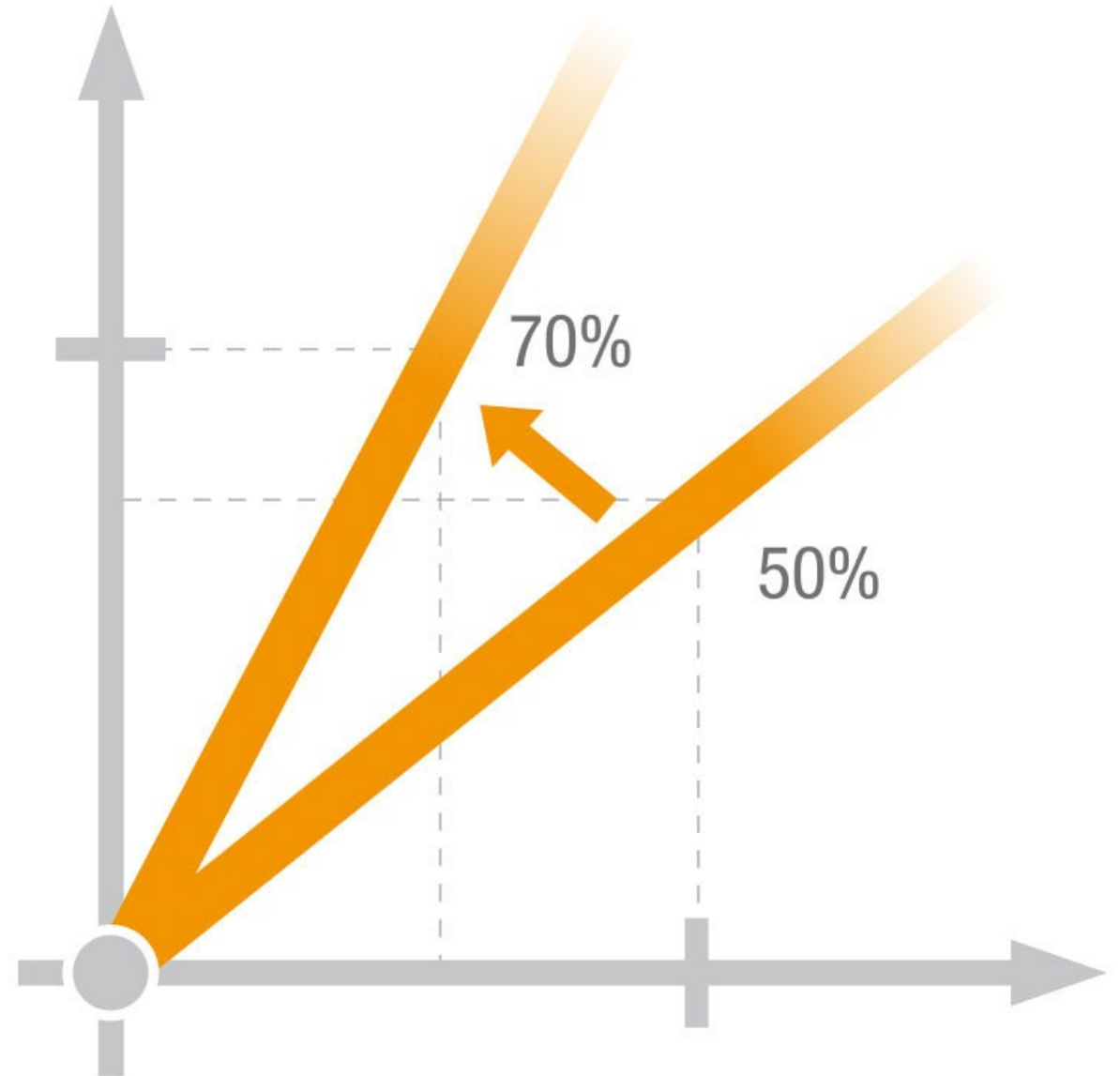


## Trainings Portfolio



# BidBox International

*“We enable our customers to Win”*





# BidBox International

- Business Development
- Consulting
- Training
- Proposal Preparation

*“We enable our customers to Win”*

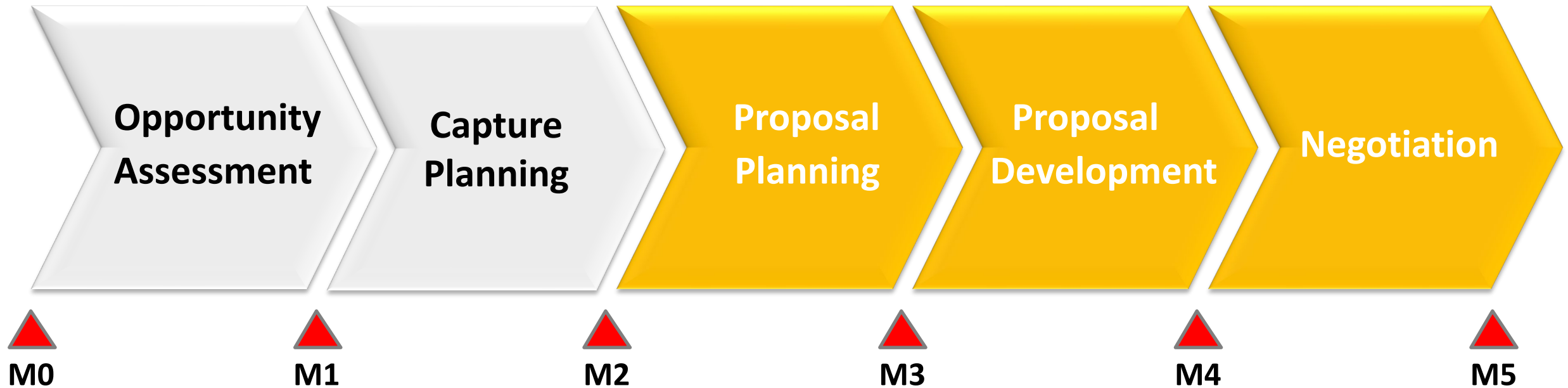


# BidBox Training - Onsite





# Business Development Process

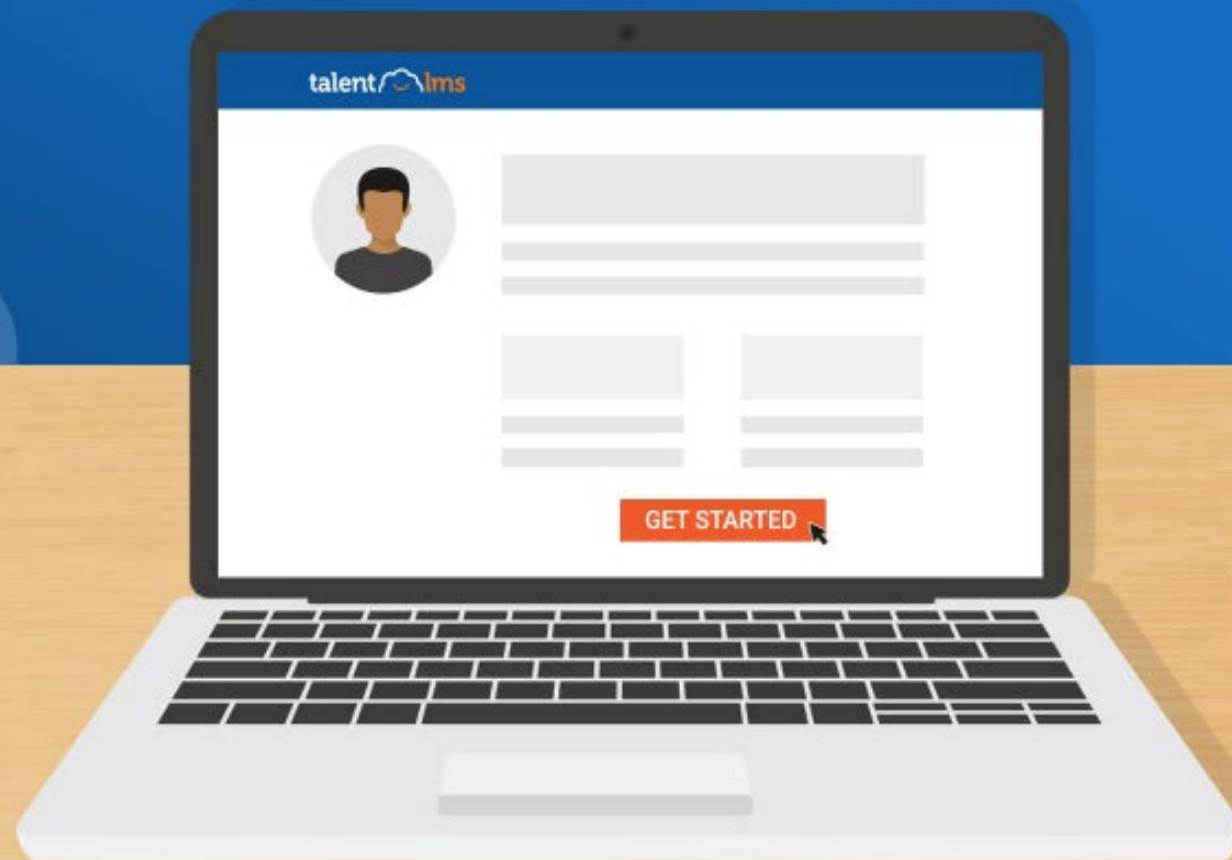


 BD-CMM  
Foundation Capture  
Management Executive  
Summary Winning Sales  
Proposals APMP  
Certification

- Each Trainings Module has a duration of 1 day
- Trainings with combinations of modules can be reduced in time.
- All training module use a case study to enable group work.
- BidBox Learning Management Systems (LMS) supports all our trainings and competence development initiatives.

# Welcome to BidBox Learning Space

Win more contracts with better proposals







**Module-1: Capture Management**

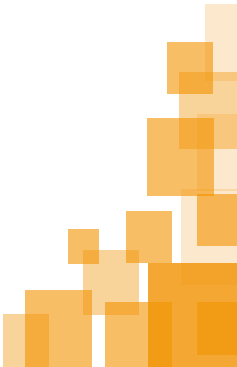
**Module-2: Executive Summary**

**Module-3: Sales Proposals I**

**Module-4: Sales Proposals II**

**Module-5: APMP Foundation Certification**

- The individual module (1-4) of 3 hours each will be spread over several days. (e.g. Friday morning)
- Module-5 is planned for one day of 6 hours. However, it can also be divided into more sessions per hour.
- The APMP exam must be taken in addition.



# Learning Environment

- Online – Live mit Trainer
- Online – Self-Paced
- Onsite – Public
- Onsite – Inhouse
- Hybrid Formate – mit Trainer





# BidBox International

You can reach our experts directly via LinkedIn or call BidBox support office.

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