BidBox

Executive Biography – Wolfram Seyring

Wolfram Seyring is the founder of BidBox GmbH, which was registered in Düsseldorf, Germany in 2011. He has more than 23 years of extensive experience in business development, sales and sales support with international clients. His experience he was gained, while working for large corporations, like Bosch, Ericsson, Nokia and Nokia Siemens Networks and other German midsize companies.
He developed Processes, Training, Bid Material and Organizational designs for a common distributed Bid Management of Nokia Networks/Nokia Siemens Networks.

For 4 years he worked in New Delhi/Gurgaon, India, where he established a Centralized Sales Center with 550 employees for NSN.

Wolfram Seyring holds a degree in Electrical Engineering, Dipl.-Ing. (Applied Science, Düsseldorf) and has had additional business education.

He was co-founder of APMP DACH, is board member and is an APMP certified Proposal Manager.

Most significant positions during his career:

- Global Head of Sales – VimpelCom at NSN
- Head of CMO Restructuring – Global/Germany at NSN
- VP/Head of Global Sales Support Global/India at NSN/Nokia
- Account Director – France Telecom Germany at Nokia
- Global Account Executive – Deutsche Telekom at Ericsson

Key Competences

- Management Consulting
- Proposal Management
- Organizational Development
- International Business Development
- People and Team Management

BidBox GmbH

Wolfram Seyring
Am Anger 20
40723 Hilden (Düsseldorf)
Germany
Mob.: +49 171 2970252
Mail: wolfram.seyring@bidbox.org

Office Location: Düsseldorf

Language: German, English

© Copyright BidBox GmbH - confidential